



## **ENGIN BROADENS VOIP SERVICES THROUGH PARTNERSHIP WITH AANET**

*engin and aaNet reach wholesale agreement to supply VoIP to broadband subscribers*

**Sydney, 14 April 2005:** engin today confirmed a deal with broadband service provider aaNet to offer VoIP services to aaNet's broadband subscribers. Under the agreement, engin will provide aaNet with access to their VoIP telephony service at wholesale rates. aaNet will make the VoIP service available to its subscribers, who range from SMEs to residential consumers.

Today's announcement follows aaNet's successful internal deployment of the *engin Voice Box*, which according to aaNet, has proven to save the company nearly \$8,000 a month in telephony charges at their Queensland-based national call centre. After recognising this massive savings from engin's VoIP services, aaNet decided to offer the service to its growing broadband subscriber base.

*"aaNet today took a large step forward in advancing the use of broadband by extending VoIP services to their SME and residential users,"* said Ilkka Tales, Chief Executive Officer, engin. *"aaNet's use of the engin Voice Box has already resulted in great savings for their own business, and today they are sharing the ability to enjoy low cost telephony with their customers."*

*"We have made monumental savings on our company's monthly call costs, and are pleased to offer our customers the same benefits we have enjoyed,"* said Lorraine Rose, Managing Director, aaNet. *"By working with engin, we are continuing to expand the use of our broadband services by increasing its functionality through VoIP to all our broadband subscribers."*

The *engin Voice Box* allows users to make calls to, and receive calls from any landline or mobile phone over their broadband Internet connection. Using Voice over Internet Protocol (VoIP), *engin Voice Box* will assist SMEs and households to reduce their phone bills by up to 40 per cent.<sup>1</sup>

<ENDS>

**Massive savings!**

Using Voice over Internet Protocol (VoIP), the single greatest benefit is the massive cost saving available through *engin Voice Box*, providing a truly affordable choice to traditional fixed line fees. Subscribers can make local and intercapital city calls for as little as 10c untimed, with no *engin* charges on *engin*-to-*engin* calls.

Competitive International rates allow calls to some destinations such as USA, UK, Canada and NZ for as little as 5c per minute. Subscribers are not locked into contracts and call connection fees (flagfalls) are not charged.

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<sup>1</sup> Savings of 40 per cent off call costs are achievable, as demonstrated by consumer trials.